



# MindTeam®

## The Power of Intentional Groups!



**Intelligent Office**  
YOUR STAFF. YOUR OFFICE. YOUR SUCCESS.™

MindTeam®

Text keyword 'mindteaminfo' to 1-202-499-2478 (BGR8)

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# Vision Statement



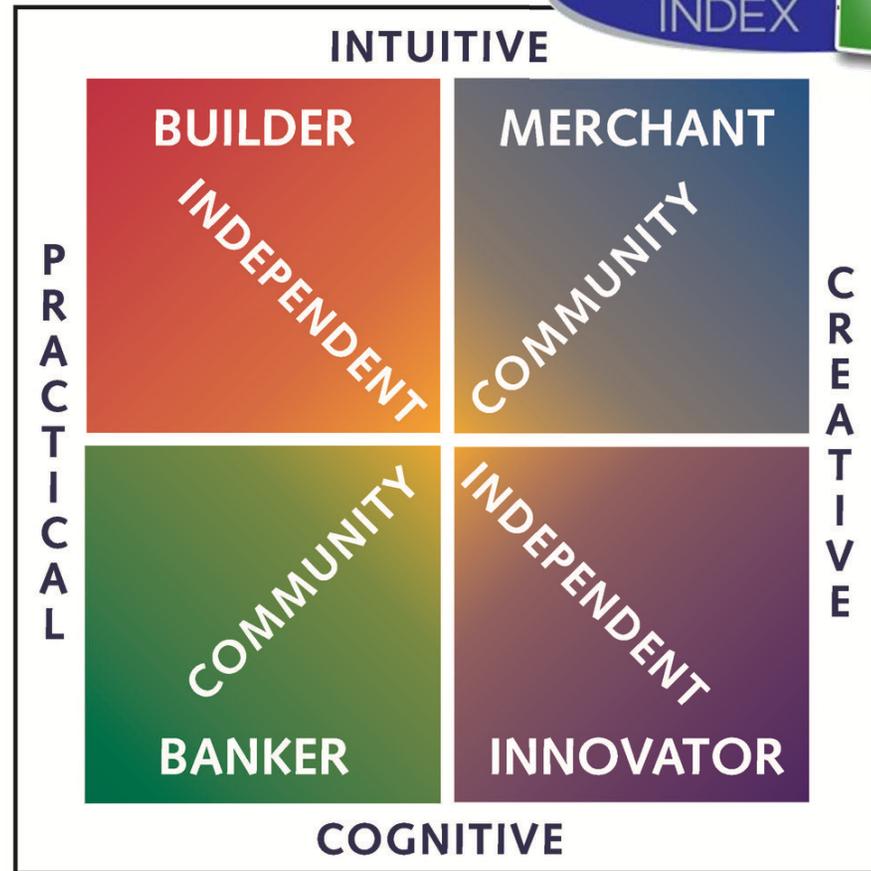
Create a worldwide network of people from all ethnic groups that come together to learn, share, and collaborate with each other.

# Mission Statement

To help people make better informed decisions, manage resources, and lead their organizations more effectively towards their goals.

# Sharon Smith

Founder, C-Suite Results



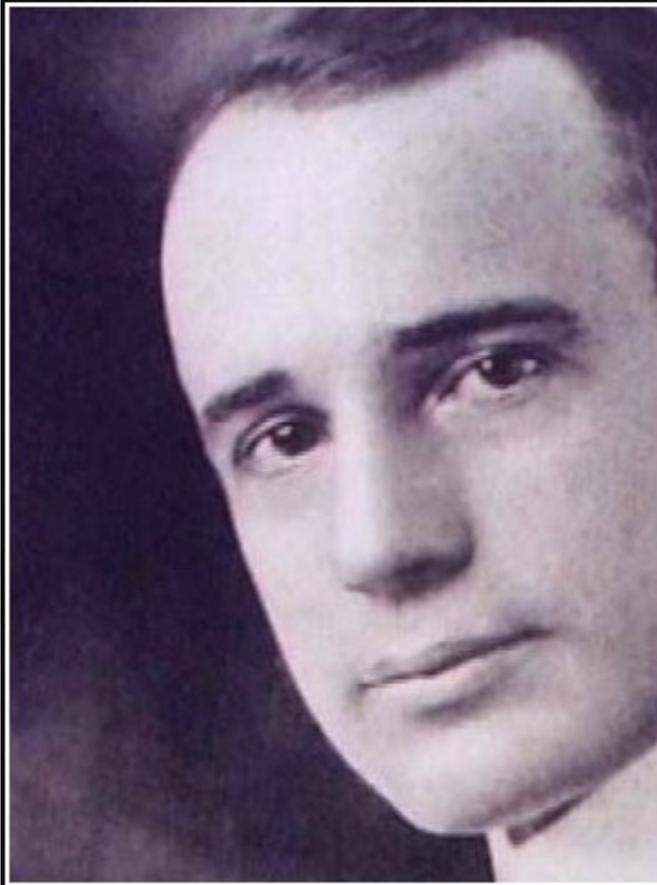
“Collaboration”

# COWORKING

Working together  
...*alone*

# The Mastermind Principle

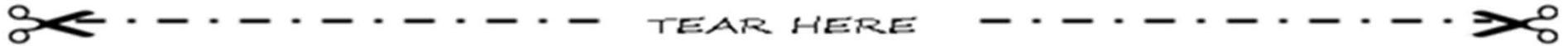
~ Napoleon Hill. Author, "Think & Grow Rich"



The Master Mind principle: Two or more people actively engaged in the pursuit of a definite purpose with a positive mental attitude, constitute an unbeatable force.

— Napoleon Hill —

[https://en.wikipedia.org/wiki/Napoleon\\_Hill](https://en.wikipedia.org/wiki/Napoleon_Hill)



**MindTeam®** Spotlight Issue

Five horizontal lines for writing the spotlight issue.

## Issue Processing: Clarifying Questions

- “Tell us more about...”
- “Symptoms? Root cause?”
- “What have you done/tried already?”
- “Why is this important to you?”
- “Effects to your business? Personally?”
- “What results do you want?”



A group of diverse people, including men and women of various ethnicities, are gathered in a circle, looking upwards. They are wearing light blue and purple shirts. The background is white. A central white box with a blue border contains text.

# Carefrontation

“Have you tried...?”

“Would you consider...?”

“I suggest...”

“What’s worked for me / us is...”

“An alternative approach might be...”

“In our experience...”



360-degree  
personal,  
professional,  
& business  
support!



# Idea MindTeams...

Structured timing  
System to how groups run  
Trained facilitators → provide stability  
Signed agreements → commitment  
Accountability; follow-up

One internationally-known organization: 24,821 business issues solved by & for members.  
Business growth: Up 2.1% (total USA companies, 2015); up 7.1% (group-participating members, 2015.)

“Business owners who participate in a facilitated peer advisory board. 64% report an increase in bottom line profitability. 56% report an increase in top line sales. 60% report an increase in productivity.  
Other points that support the idea include: increased quality improvement, improved customer service, improved team work, and increased job satisfaction. The overall positive revenue impact of a peer advisory board can be from 19-43% of gross revenues.  
~ FastCompany & Business.com

# Idea MindTeams...



Relationships

Community

Personal growth & development → learn from each other

Teamwork

Individual engagement & involvement

# Idea MindTeams...

- Member engagement → attention to you; each other
- Ideation process stimulates creativity (idea-storming)
- Opportunities → ideas from & with others not seen by self
- Solutions not thought of on your own
- More than talk...action → specifics; accountability
- Variety & flexibility → never know what may come up

# Idea MindTeams...

Power of the group → verified research +++

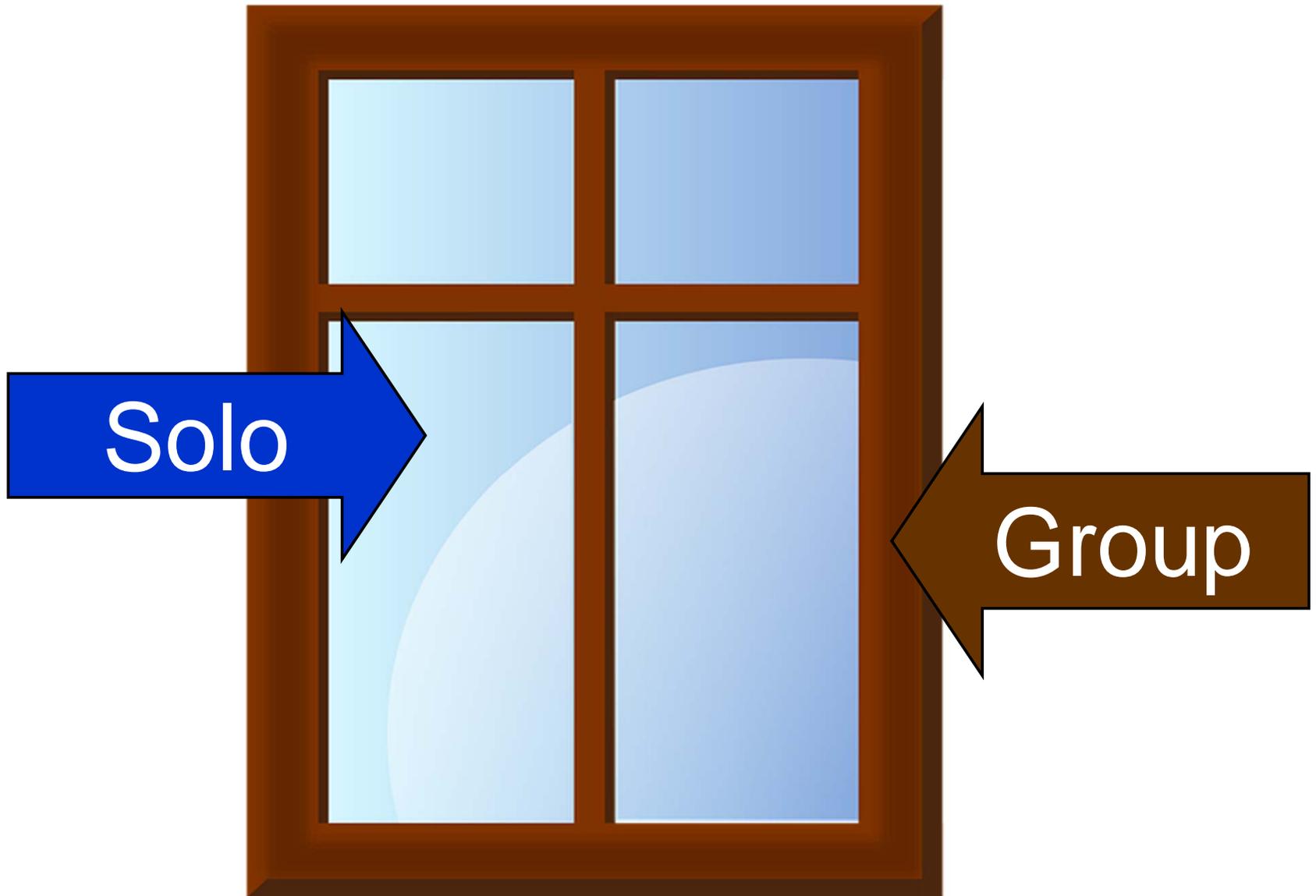
Self-mastery → learn & grow from others

Share *your* expertise

Avoid making same mistakes; reduce wasted time /  
resources

Group access to experts → opportunities to continue

Access to content library + directory 24:7  
(technology





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